

# BATHROOM RENOVATION PACKAGES



### WRITTEN FIXED PRICE QUOTES

No hidden surprises, all pricing is confirmed before any renovation commences.

## GET A QUOTE



<u>+61 401 165 779</u>



### **100% DESIGNED FOR YOU**

You control everything from the products used, colours to the design & layout





#### **FULL WARRANY & INSURANCE**

We are licensed, qualified & insured to work in any property in Sydney.

#### www.nutrend.net.au

Working with Rick and Rob has been an absolute pleasure. They are easy to work with, warm spirited yet professional and eager to please clients and architects alike. Their attitude and work displays their belief that there is no job too small or too great for them.

#### **Brooke Aitken**

(1)

DIRECTOR AND ARCHITECT B SC (ARCH) B ARCH (HONS)

# **OUR REVIEWS**

We engaged Nu-Trend Plumbing to do two complete bathroom renovations for us. I can't recommend the team strongly enough, they are professional, tidy, prompt and polite, and above all excellent craftsman.

> They have a strong network of other tradies they use (tilers, electricians etc) and all have clearly been vetted and know they need to deliver to Nu-Trend's standard. You could not get a more professional crew working on your house.

#### Chrissa Favaloro

AUSTRALIAN CATHOLIC UNIVERSITY

**66** Rick and Rob were both very professional and very easy to deal with. They undertook their work with care and were keen to make sure everything was done to our satisfaction. Very neat and tidy too. Overall a great experience and we would definitely use the guys again! Mark Architext and Interior Designer.

#### Mark Broadley

ARCHITECT AND INTERIOR DESIGNER. **GILES TRIBE ARCHITECTS** 



Just had a bathroom and laundry makeover done: excellent service, all done very professionally and all on time as was agreed. Also some great advice on the selection of fittings - much appreciated.

> Robbie and Chris did a great job, and many thanks to Rick for organising it all.

Highly recommend - 5 stars.

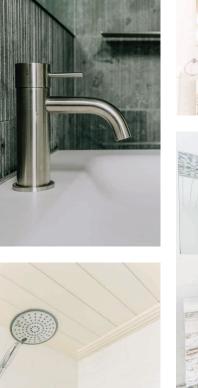
Pam VIA GOOGLE

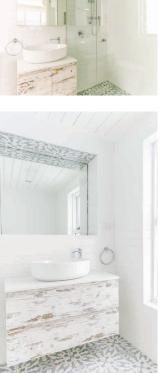












We asked Rick and team to undertake a complete renovation of our main bathroom. We are so pleased with the finished product.

Our new bathroom looks amazing on the outside, but we also saw first hand how much care and attention the boys put into the "behind the scenes" plumbing, wiring and sealing.

The team were as professional as they were punctual, keeping us up to date at all stages of the project. Can't recommend Nutrend highly enough!

#### Alana O'Donaghoe

VIA GOOGLE

Highly recommend Nu-trend, we had our ensuite fully renovated by Rick and his team, and it is outstanding!

They were all very professional, and respectful of our house (and our cats!), a great bunch of people to work with.

Especially appreciate the attention to detail with the tiling :)

**Bonnie Cresswell** 

VIA GOOGLE

We used Rick and his team for our ensuite renovation and were very happy with the job they delivered. Our bathroom looks amazing and almost exactly as I had it designed in my mind. Nothing was too much trouble. The team took the time to answer all my questions and provided advice whilst still respecting my choices as well.

Things never go exactly to plan during renovations and we worked through each issue with excellent communication. All of the trades were respectful, polite and neat. We are time poor but also have very high expectations and attention to detail.

I needed someone I could trust that would pay attention to the same details that I would notice and manage the project on our behalf and this is what Rick delivered.

MJ Ronald VIA GOOGLE



# THE SMALL DETAILS YOU WILL LOVE



### FREE IN HOME CONSULTATION

You get to meet the company directors to talk about your project, we don't send sales people.



### **HELP WITH LAYOUT & DESIGN**

We will help you figure out the best layout and design for your new bathroom to save time & money.



### YOUR CHOICE OF FITTINGS

You can get select exactly what you want, we don't limit your choices of brands or products.



#### WE HANDLE ALL TRADES

We manage all the trades including electrical, painting & carpentry so you don't have to worry.



### **PROJECT MANAGEMENT**

We manage every step of the project from end to end to make sure it is cimpleted on time & on budget.



#### **200+ WRITTEN REVIEWS**

More than 200 positive written reviews from previous customers who have used our services.

#### www.nutrend.net.au







### HOUSE OR APARTMENT

We can renovate bathrooms in any style of home - house, apartment or unit.



### MAKE A BATHROOM BIGGER

We can help you move walls, adjust the layout, remove doors or windows to make a room bigger.



#### **COMBINE ROOMS**

We can help you combine a laundry, bedroom or other room into a larger bathroom.



#### **CONVERT LAUNDRY**

If you have an existing laundry we can convert it into a bathroom very easily.



### **CONVERT BATH OR SHOWER**

We can remove, replace or convert existing bathtubs or showers in any bathroom.



#### **REPAIR WATER DAMAGE**

If you have water damaged floors or walls we can repair them & then build a new bathroom.

#### www.nutrend.net.au

# PREMIUM INDUSTRY RELATIONSHIPS

#### PEACE OF MIND

Yes you can always buy something cheaper, although over the years we have carefully chosen industry suppliers and service providers who deliver high quality everytime.















#### ian moore architects

Arent&Pyke.





# 1,000'S OF HAPPY FAMILIES

#### PEACE OF MIND

We have received over 200 written reviews & testimonials from people who have loved working with our renovation company in Sydney.

We asked Rick and team to undertake a complete renovation of our main bathroom. We are so pleased with the finished product.

Our new bathroom looks amazing on the outside, but we also saw first hand how much care and attention the boys put into the "behind the scenes" plumbing, wiring and sealing.

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MJ Ronald VIA GOOGLE



# OUR UNIQUE 5 STEP PROCESS

**100% TRANSPARENCY** 

We provide a documented 5 step process that has been trusted for many years by home owners. You get complete transparency about each step of the renovation work we will carry out.

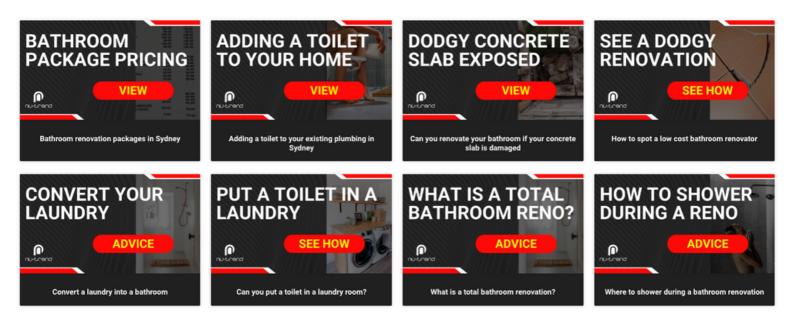




# FREE RENOVATING ADVICE

FREE RENOVATING ADVICE

We believe every home owner should be able to learn about renovating, that's why we have free advice on our website showing you what to look out for.





# **THE DIFFERENCES?**

	S-ON CO RECTOF	OMPANY RS	
POOR PROPERTY PROTECTION	VS	NU-TREND PROPERTY PROTECTION	
POOR QUALITY TILING	VS	NU-TREND QUALITY TILING	
POOR QUALITY SHOWER SCREENS	VS	NU-TREND QUALITY SHOWER SCREENS	

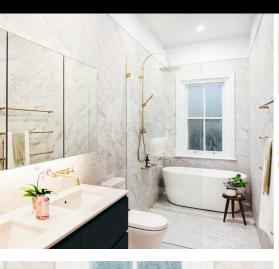


# **THE DIFFERENCES?**

STANDARD DRAINS	VS	NU-TREND CUSTOM MADE STAINLESS STEEL DRAINS	
GENERIC WATERPROOFING	VS	NU-TREND MARKET LEADING BRANDS	ALEY Shure Waterproof Brune Waterproof Brune Bru
POOR PLUMBING MARK OUT	VS	NU-TREND LASER PRECISION	
POTENTIAL POOR PIPES AND SERVICES	VS	NU-TREND CAMERA INSPECTION AND JET BLAST	D-t tions



# WE CAN BUILD ANY STYLE OR LAYOUT





rend





<u>www.nutrend.net.au</u>











nu-trend







<u>www.nutrend.net.au</u>



# EXPERT CRAFTSMANSHIP EVERY TIME



FIXED PRICES TO STAY ON BUDGET



CAN BE COMPLETED WITHIN 21 DAYS OR LESS



AUSTRALIAN STANDARDS COMPLIANT



ALL AREAS OF YOUR HOME PROTECTED



DEMOLITION, PREPARATION, BUILD & RUBBISH REMOVAL



EVERY ASPECT MANAGED FOR YOU STEP BY STEP

www.nutrend.net.au

# PACKAGE GUIDE



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00-30,000	\$25,000-35,000	\$28,000-38,00
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guide only. Every job is different and pricing will be tailored to suit your requirements.

**3.0 x 3.0 size room** \$28,000-35,000 \$28,000-40,000 \$35,000-48,000



# **OPTIONS GUIDE**

### Options

Bathroom renovations provide an unlimited range of choiecs and options, here are some of the more common things we get asked for.

CHANGE PLUMBING LOCATION CONCRETE	\$1,000-4000 in concrete
CHANGE PLUMBING LOCATION CONCRETE	\$1,000-3000 in timber frame
MOVE OR ADJUST A WALL	No set price, each site quoted
INSTALL A NEW WINDOW OR SKYLIGHT	No set price, each site quoted
BATHTUB INSTALLATION	No set price, each site quoted
UNDER CABINET LIGHTING	No set price, each site quoted
WALL NICHE FOR SHOWER OR BATHTUB	\$500-1000
NEW SLIDING CAVITY DOOR	\$500-1000
NEW SWING OPEN DOOR	\$250-1000
UNDERFLOOR HEATING WITH NEW CIRCUIT	\$1,500-3500
HEATED TOWEL RAILS	\$500-1000
DOUBLE VANITY MIXERS	\$500-1000
DUCTED EXHAUST FAN	\$200-800
FEATURE WALL TILES	\$1,000-2000
ADDING OR CHANGING WINDOWS	\$2,000-4000
CUSTOMISED JOINERY	\$2,000-5000
CUSTOMISED STONE FINISHES	\$3,000-6000
TILED CEILINGS	\$3,000-6000
FEATURE LIGHTING	\$500-1500
LED LIGHTING / MOOD LIGHTING	\$500-1500
REMOVE WALLS	\$5,000-10000
BIDET OR ELECTRONIC TOILET INSTALL	\$5,000-15000
STEAM SHOWER PACKAGES	\$5,000-15000

### www.nutrend.net.au



# WHY DOES PRICING VARY?

### Why is it impossible to have a single, fixed price for a renovation?

We have provided a selection of price ranges in the table on the previous page which is based on the typical inclusions for different bathroom sizes. With every single home there are lots of variations so it becomes impossible to arrive at the exact price for any renovation project.

With that in mind we highly recommend having a free phone consultation or site visit where we can help sort through any questions and determine a suitable budget. We have seen over the years many people feel that a 'one size fits all' or that 'all quotes are the same' but we will tailor our services to your specific needs to ensure you are get the best quality renovation without cutting any corners.

The things that can vary pricing include;

- What tile you are selecting
- What tile preparation is required for the site as existing conditions will vary
- The tile height in the bathroom
- What features you choose
- The age of the property
- What the access is like to get in & out of the site
- If there are major or minor changes needed to layouts
- Preparation of fixtures or the structure of the room



# **ANY HIDDEN COSTS?**

### What can be some of the costs that are not obvious to start with?

Here is an example to consider.

A 1.5 x 1.5 bathroom renovation could exceed \$50,000 if there was a scenario where;

- Under floor heating was chosen to be installed that required an upgrade to the power circuit.
- The choice of heated towel rails was chosen which require power.
- Changing the sub floor to accomodate a different plumbing layout.
- Using natural stone tiles instead of ceramic or porcelain.
- Choosing to have a steam shower installed.
- Moving an existing wall to make it larger.

The size of the bathroom is just the beginning, it is the actual scope of work required to achieve your desired outcome that will determine the final cost.

#### Can additional costs be created through property damage?

Even if you choose one of our basic packages, the price may vary if for example during the demolition stage the vibrations in the floor or walls leads to rendering falling off on an adjacent wall for example.

It would mean remedial repairs need to be completed & this is something that can't be foreseen beforehand as the age, condition and quality of the build or previous renovations is unknown. We do everything within our control to prevent damage, but sometimes these things can occur.

We inspect every property thoroughly to try and point out or highlight these potential areas of concern.



# **SMALL BATHROOM PRICES**

#### Why does the cost between bathroom sizes not vary by a greater margin?

A lot of people ask us why there isn't a huge cost difference between the bathroom sizes. The simple answer is the labour component is roughly the same. If you think about it the difference between bathroom sizes is a few square metres of space.

So, yes, you need slightly more material like tiling, waterproofing etc but the overall labour cost is pretty similar because we still perform all the steps needed from demolition to final sign off which includes;

- Project management
- Drop sheeting
- Demolition
- Rubbish removal
- Same curing/drying time of sand and cement, screed, waterproofing agents
- Same amount of tiling visits for tiling
- Visits for the screed
- Multiple visits for the waterprofing;
  - 1 visit for the floor
  - 1-2 visits for the walls
  - 1 visit for the grout
  - 1 visit for the silicone
- Carpentry, painting, electrical, plumbing etc

In very broad terms the time taken is very similar with the actual difference in room area being relatively small, the core components of the work needed are the same.



# **COMPARISON SHEET**

	COMPANY 1	PRICE	COMPANY 2	PRICE
LABOUR				
MATERIALS				
NOTES				



# **Renovation proposal**

**Rick Karagiannis** COMPANY DIRECTOR - NU TREND BATHROOM RENOVATIONS



### Your objective

Property address: Enter here

Duration estimate: Enter here

Type here

### Our proposed solution

Type here





#### Our methodology and way of working

We always follow our 5 step process that we shared in our previous discussions which is CREATE, PLAN, PREPARE, BUILD & ENJOY. You can also read more about it on our website & watch our video again too if you like.

For your renovation project this will look like;

Week 1	Set up drop sheets Demolition Rubbish removal Prepare plumbing and electrical spray up
Week 2	Inspect room and existing trades for defects Begin plumbing and electrical works Render or sheet walls Prepare priming and water proofing
Week 3	Finalize water proofing Walk the client through tile lay out Start tiling
Week 4	Finish tiling Order customized shower screen after tile finish Fit off bathroom Paint ceiling and door Final clean and hand over Issue client with warranty certificates





### The costings methodology

Below are the itemised items required for your renovation project

ltem	Quantity/Time	Ex GST

Sub total \_\_\_\_\_

GST \_\_\_\_\_

Total inc GST \_\_\_\_\_





#### Our guarantee

- 7 year waterproofing warranty as per Australian Standards
- 12 months minor defect warranty
- Fixture warranties will be as per the supplier's warranty provisions

This applies to complete bathroom renovations where Nu Trend have prepared the floors, walling, waterproofing and tiling. Minor defects include things such as grout or paint touch ups, loose tap nuts etc which we will rectify free of charge. We test and commission all work and walk through everything with you before our final visit however you will be spending a lot more time using the bathroom so you may notice something that wasn't evident during hand over.

#### The next steps

Once this quotation has been approved, I will be in touch with the next round of formalities which will include;

- The confirmation of timing
- What paperwork will be required
- Confirming a schedule
- Organising a renovation contract for signing
- The first payment to commence



#### Approval, sign off & payment plan

#### Approval

This quotation is considered approved once written notification has been received.

#### Sign off

We will draw up the required renovation contract paperwork to be signed.

#### Payment plan

The payment plan for your project will be as follows to ensure there is progress between materials delivery and work completed;

- 10% deposit on quotation approval
- 20% week 1
- 30% week 2
- 30% week 3
- 10% week 4 or at completion of the renovation project

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	BATHROOM	ian moore architects	Arent&Pyke.	Dean Welsh	www.nutrend.net.au

#### About us

The Nu Trend team has been renovating bathrooms in Sydney for over 20 years with a work ethic that has been passed down from generation to generation. We enjoy crafting newly built bathrooms with exquisite attention to detail & complete transparency every step of the way.

We love to make renovating a simple and easy process for any home owner in Sydney.

#### CUSTOM MADE SHOWER SCREENS





COMPLETE PROPERTY PROTECTION

#### HIGH QUALITY TILING



HANDS ON COMPANY DIRECTORS









#### Accreditation & licenses



HOUSING INDUSTRY ASSOCIATION AUSTRALIA



STANDARDS AUSTRALIA AS/NZS3500:2018 COMPLIANT



FULLY LICENCED 217859C ABN 89 478 782 763





#### What have others said about our work

"Working with Rick and Rob has been an absolute pleasure. They are easy to work with, warm spirited yet professional and eager to please clients and architects alike. Their attitude and work displays their belief that there is no job too small or too great for them. We would be very keen to work with them again on upcoming projects and would recommend them to anyone."

#### **Brook Aitken - Director & Architect**

"Rick and Rob were both very professional and very easy to deal with. They undertook their work with care and were keen to make sure everything was done to our satisfaction. Very neat and tidy too. Overall a great experience and we would definitely use the guys again!"

#### Mark Broadley - Interior Designer

"The Nu-Trend team have just completed my bathroom renovation and did an outstanding job. They don't cut corners and everything is done to the highest standards.

Rick is very, very responsive and I felt comfortable discussing any concerns that I had with him - he and his team did everything that they could possibly do to keep me happy. Chris and Robbie were onsite getting their hands dirty as well as managing external trades and I can not speak highly enough if these guys.

Very professional, respectful, always smiling, very polite and more than happy to answer my questions. I am so happy with how the bathroom has turned out" Lon via Google

"Rick and his team of bathroom renovators are ultimate professionals. I always knew what was going on and who was turning up the next day. The work is excellent, with close attention to detail. Changes and queries were accommodated promptly. They worked in with my daily schedule and turned up on time, everytime. We're really happy with our new ensuite."

#### Heather Doyon via Facebook

There are many more where those came from, in fact you can read another 180+ reviews on our Google & social media profiles



#### Leading industry suppliers we partner with

We regularly deal with the industry's leading suppliers of bathroom products, materials & equipment, while we are also happy to use other brands or models that you supply.

### thinkdzine











BATHROOM

ian moore architects



















If you would like to commence the works as outlined above, please contact me to arrange a start date. Alternatively, if you have questions, queries or would like to make changes to the Scope of Works, do not hesitate to contact me for further discussion.

I look forward to hearing from you.

Kind Regards,

**Rick Karagiannis** Director | Bathroom Renovator | Plumber Nu Trend M: 0401 165 779 E: rick@nutrend.com.au





#### **Quotation details**

#### Will the management fee cover the entire project from start to finish?

Will there be parking available, if so, what type?

Protective drop sheeting to suit the property and special items that require protection.

Will we be providing removal of rubbish and demolition materials?

Will a permit be required for a skip bin or are there any noise restrictions for things like a skip bin?

Will the existing sub floor be used?



#### Will the existing wall structures remain or structural changes needed?

Will the concrete slab need to be scanned for any reason?

Will you require electrical works?

Will you require plumbing works?

Will wall rendering be required?

Will fibro cement sheeting for the walls be required?

Will the existing ceiling remain or be replaced?



#### Will there be cornice or a different style finish on the ceiling?

Will gyprock or sheeting/setting/sanding be required?

Will a carpenter be needed?

Will any architraves be needed?

Will there be a wall niche?

Will there be special fire rated ceiling, walls, doors or floors?

Are there smoke alarms that require disabling?



#### Will painting be required?

Is waterproofing and priming included? If yes, will Waterproofing Certificate be included?

Is tiling and grouting included?

Will there be any mitre tile finishing?

Will there be any special tiling finishes?

Will the customer be supplying fixtures / fittings / tiles / accessories?

Will there be a shower screen?



### Is there any special insurance needed for this project?





#### **Terms & conditions**

#### Renovating

We will do everything possible to ensure

your renovation project runs smoothly and disruption is minimised. Although it will mean there is equipment, tools, debris and dust in your home, that is just part of the renovation process.

#### Access

We understand this is your home and place of

rest, however, we will need access at different times of the day during the project period to ensure we are can maintain our high quality standards. Being able to manage the project with limited restrictions will ensure a better final product.

#### Exclusions

Our team will endeavour to be as careful and cautious as possible when renovating your property. Although sometimes there will be unavoidable construction damage that can occur due to vibrations from power tools or equipment. Whether this occurs will depend on the quality of the construction of the property.

If this does occur, we will provide a quotation for rectification repairs.

Our quotation has allowed for minor upgrades to services in your bathroom that we can visibly see during inspection. If we do discover more major plumbing issues or illegal installation of plumbing or electricals

we will report this to you asap with a quoted solution.

Our quotations do not allow for things like asbestos removal and if there are hazards such as this that are discovered we will pause work and quote accordingly before proceeding.

If there is an unforseen issue that arises we will stop all works and gain your approval with quoted, documented reports prior to continuation of works.

Generally, we are working with existing wall structures, please take into consideration that walls will not be 100 percent level and true unless the entire room structure was demolished and rebuilt. In some instances, these variations can cause unforeseen issues and we

will advise best steps and possible rectification steps if they are discovered.

Our quotation allows for a standard bathroom demolition. If we discover there are elements left from previous renovations such as tiling over tiling, we will stop and quote for the variation in scope of work due to the time and extra rubbish removal required.

During drop sheeting and the duration of the project, we go out of our way to protect the property walls, floors and all areas. On rare occasions drop sheeting tape can pull old paint or a small dent or scratch on a floor board may be found. This will be treated as a variation as we have done our best to prevent damage from occurring.



#### For a smooth project

• Please only speak with Rick or Robert regarding times, changes or decisions regarding your project. This will mean we can manage things efficiently for you considering there could be many new faces on the site at different days and times.

- All changes must be confirmed and agreed to via eMail.
- We will provide a consistent flow of updates/photos throughout your project.

• Your quote will include photos prior to project commencement to ensure that we have not caused any accidental damage that needs to be repaired.

- All fixtures and fittings must be on site as early as possible with a clear printed spec sheet prior to start date.
- · We need a location to store materials and cut tiles.
- We will endeavour to remain clean however this is construction and there will be unavoidable dust.

• We do try to honour our estimated time of completion however there may be a delay due to weather, parts, unexpected variations etc so it is important that we work together to understand if any potential delays will occur.



# nu-trend

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www.nutrend.net.au

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